




CATEGORY SPONSORED BY LABRETRIEVER SLEEP EMR

We don't just provide software; we provide solutions! LabRetriever, a fully customizable, referral-to-compliance software for sleep lab management, was designed in partnership with our customers to offer a comprehensive solution for the industry. Scheduling features for in-lab studies, office visits, technicians, and slots are just the beginning. LabRetriever also has a comprehensive HST processing solution to help your business easily implement its OCST strategy. Our extensive list of integrations with PSG/HST devices and exceptional reporting features offer businesses both flexibility and growth potential. Visit us at www.mylabretriever.com for more detail. Have questions? Contact us at solutions@mylabretriever.com or 800-235-9830.

Company	CMB Solutions	Indigo Arc Medical, LLC	Itamar Medical Inc
			 See our ad on page 19
Software	CMB Solutions	SLaM	CloudPAT
Website	www.cmbolutionsinc.com	www.indigoarcmedical.com	www.itamar-medical.com/cloudPAT
Makes Sleep Professionals Lives Easier By:	increasing patient engagement leading for higher compliance and replenishment rates through various contact campaigns. Integration with billing software, fulfillment service, and manufacturer's compliance software, combined with CMB Solutions' verification/payment option, make this a completely automated cycle.	codifying their own business processes and practices into a flexible platform that then drives improvements in patient care and business efficiencies.	providing a HIPAA-compliant service that sends an e-mail to the appropriate user to alert each party that there is a study to be interpreted (specialist) or that a study report has been interpreted. After interpretation, the sleep study results will be attached to the patient's record. The regular, comprehensive WatchPAT sleep study report is available for printing, export, and analysis. All data is securely stored and backed up on the secured servers.
Cost	Multi-tiered for client customization	\$9/study for lab studies; \$6/study for HSTs	\$4.95 per upload
Supported Operating Systems	Platform-independent	Windows, Mac OS X, Linux	Internet Explorer 7.0 and higher
Setting	DME/HME (ability to integrate with sleep lab and physician portal available).	Appropriate for unlimited users.	Unlimited user access control
Hosting	cloud-based	cloud-based	cloud-based
HL7 Compliant	N/A	Yes	No
HIPAA Compliant	Yes	Yes	Yes
Training Program and Technical Support	Training: on-site available and unlimited web conferencing for updates, refreshers, and new employees; Technical support: direct access through the executive team, who then delegate to IT (no necessary tiers of customer service/tech support to go through). Training and support are both included.	On-site training during launch, and then remote training of new and existing staff. Technical support available via remote support personnel. All support personnel based in the US and have undergone background checks.	24x7 support
Additional Information	Integrate with any patient management/billing software, fulfillment service, or manufacturer compliance software. Offer patient contact services including replenishment generation, compliance surveys, insurance eligibility and payment processing, announcement/reminder calls, scheduling for delivery and maintenance, and collection calls. Via e-mail, true IVR, text messaging, patient portal, and domestic call center.	100% cloud-based platform with extensible modules providing one-stop service for all sleep center needs, covering patient engagement, staff engagement, clinical QA, custom online interpretation templates for physicians, and extensive business reporting capabilities for managers. Includes portals for patients, referring doctors, lab partners, DME partners, and external scoring and interpretation service providers. It is a customizable platform with the ability to evolve with the sleep industry.	CloudPAT also provides an interpretation service in all 50 states.

		MATRIX SPONSOR	
Medical Incentive Technologies LLC	Signature Sleep Services (dba Sleep960)	SleepEx Acquisition, LLC	Somnoware Healthcare Systems Inc
 <p>SleepEMR.com</p> <p>www.sleepemr.com</p>	 <p>SleepScreener</p> <p>www.sleep960.com</p>	 <p>LabRetriever</p> <p>www.mylabretriever.com</p>	 <p>Somnoware</p> <p>www.somnoware.com</p>
consolidating and standardizing the workflow and business processes unique to sleep medicine into a single database, accessible by all stakeholders virtually 24 hours a day. Workflows include verification of benefits, the sleep study itself, billing process, interpretation process, cash collection and management, and the home sleep study process.	eliminating manual scoring of paper questionnaires. SleepScreener screens for all major sleep disorders and comorbidities, generating an auto-populated electronic referral form that can be accessed by any designated healthcare provider.	providing a single system for managing every aspect of the sleep diagnosis and treatment life cycle from scheduling patients and staff to monitoring workflow, efficiency, and compliance.	bringing the cloud to sleep medicine, making it easy for physicians, sleep centers, patients, DME providers, and insurers to connect and help improve outcomes. It improves efficiencies, increases productivity, simplifies communication, and ensures compliance.
\$99 per month, per sleep testing facility location; unlimited number of users, referring physicians, and cases.	\$59/month (no setup fee)	Standard pricing is \$25 per user per month, with a number of optional pricing plans	Three-tiered (based on service utilization; see plans at www.somnoware.com/pricing). Preferred pricing for Welltrinsic members, who can avail the basic plan for free.
Web-based application, compatible with PC, Mac, iOS, and Droid devices on desktop and mobile	Web-based application that works on any Internet-connected computer, tablet, or smart phone	Windows, Mac OS, Linux, iOS, and Android (tablets and phones) for practice management (Windows for PSG study management and viewing)	Windows 7 or higher, iOS (tablets and smart phones), Android (tablets and smart phones)
Scalable for small or large organizations with facility-specific security and case filters so users only see the cases and options that they need and are appropriate to view. Technology has been used with over 8,000 referring physicians.	Appropriate for unlimited users and practices.	Ideal for sleep labs and sleep medicine practices that are freestanding or hospital based, for both managing patient visits, in-lab and home sleep testing studies, or PAP compliance.	Number of users and sleep labs limit is scalable per pricing plan.
cloud-based	web-based	cloud-based	cloud-based
Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes
Fairly easy to use, generally learned with a single train-the-trainer session and then hands-on practical application. Formal, scheduled training sessions using webinar technology are available.	Web-based training is included. Technical support is included.	Training: 2- or 3-day on-site implementation for new customers, which includes technical, clinical, and administrative staff. Custom webinars and online training sessions for individuals or groups available upon request. Technical support: Technicians are available by phone, e-mail, and a direct ticketing system, which tracks reported problems and monitors the speed for resolving reported issues.	On-site and remote training supplemented by user manuals and videos. 24X7 technical support.
Ability to represent billing affiliations and complex business preferences into default study assignment rules by facility, physician, affiliate, and insurance carrier. Document management to include intake and interpretive letters.	It provides the ability to link together primary care practices, dentists, sleep centers, HST service companies, and DME providers. It generates PDF versions of all the reports and a variety of tracking statistics available for marketing purposes. SleepScreener seamlessly integrates with the company's ZConvert application, eliminating the need for redundant data entry.	HST inventory tracking, HST workflow, HST shipping feature, single or multi-site scheduling (PSG & HST studies), remote study review, letter & DME script writing, DME compliance tracking, sales & marketing tools, patient & referring/PCP portal, e-documents, e-mail notification, workflow automation, HL7-ADT interoperability, billing output.	Somnoware effectively manages the needs of every sleep disorder stakeholder by providing them an unprecedented level of informational access, easily sharing complete patient records. Features include sleep lab workflow automation, central scheduler for facility and home testing, remote PSG data access, HST inventory management, cloud-based data storage, integration with multiple diagnostic devices, referral physician module, electronic fax integration, DME ordering and setup confirmation, compliance monitoring, and more.