Name of Vendor: Orchard Software
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1. What is the product name of your company's LIS? Orchard Harvest LIS v7.5
(For multiple products, please complete separate questionnaires.) What was the release
date of its most recent version? Spring 2007

2. How many live systems are installed worldwide (with multi-site installations counted
as one system)? 758

3. When did your first installed LIS go live? June 1993
What was the date of your most recent installation? November 14, 2007

4. Does your LIS handle:
   √ bar coding/label printing?
   √ charge capture/billing?
   √ cumulative reporting across facility encounters?
   √ image display within reports?
   √ integrated chemistry, hematology, and microbiology reporting?
   √ inventory?
   √ management/quality reporting?
   [] multisite blood banking?
   [] multisite inventory?
   √ multisite testing?
   √ online test-utilization guidelines?
   √ outreach client services?
   [] patient scheduling?
   √ preauthorization/coding validation?
   √ remote physician ordering?
   √ remote results reporting?
   √ scanned entry of paper-based external results?
   √ specimen storage?
   [] telepathology?
   √ trending of patient results?
   √ voice recognition?
   [] work flow/staff scheduling?
5. Which LIS functions are accessible via Web browser?
   [] none
   √ some (specify) many of the order entry and result deliver functions are accessible
   [] all

6. What internal modules (not interfaces) are available for, or included in, your LIS?
   [] blood banking
   √ chemistry/hematology
   √ cytology
   √ microbiology
   √ molecular diagnostics
   √ pathology
   √ other specialized applications (specify): web-based outreach for order entry and results delivery

7. How does your LIS distribute results (specify all formats)? Print, fax, email, web, EMR interface

8. Have you installed LIS interfaces with:
   [in development] bedside/handheld ID devices?
   √ central data repositories?
   √ electronic medical records?
   √ hospital information systems?
   √ laboratory automation systems?
   √ microbiology systems?
   [] pharmacy systems?
   √ physician office management systems?
   √ point-of-care testing instruments?
   √ public health surveillance systems/registries?
   √ reference laboratories?
   √ single automated instruments?

9. What is the operating system for your LIS (Unix, Windows, etc.)?
   Server application supports Windows 2000 or 2003 Server Standard Edition and workstations support Microsoft Windows XP

10. Does installing your LIS require custom programming? No

11. What is your LIS pricing structure?
    √ hardware and software purchase/license with ongoing maintenance fees
    √ software purchase/license with ongoing maintenance fees
    √ flat-fee application service provider
    [] per-transaction application service provider
    [] other (describe):  

12. How many LIS-support personnel does your company employ? 66

13. What are your highest-volume and lowest-volume LIS installations:
in tests per year? unknown
in number of workstations? From fifty-plus (50+) workstations and over hundred (100) web licenses to a single workstation installation

14. What types of system failover and data recovery are performed automatically? Harvest LIS offers fully automated backup utilities that perform daily unattended backups at lab-specified times.

15. In addition to traditional technical support, what resources are available to help users resolve questions? Quarterly Newsletter, On-line Help via Client-only Portion of Website, On-line Users Group Email, Advanced User Training, User Symposiums

16. To which data standards does your software adhere? HL7 and ASTM

17. Is your company ISO 9001:2000 certified? No

18. In brief, how does your LIS (not your company) differ most from competing products?
   - Robust Rules-based Decision-support Engines
   - Expert Integration Capabilities
   - Extensive Training, Service & Support
   - Web-based Outreach & EMR Integration Tools