CLINICAL LAB PRODUCTS – ANALYZER SURVEY

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Instructions for completing this form: Please limit your answers to one or two sentences about the product and do not include any company boilerplate info. Please use plain formatting (i.e., do not use: bold, all caps, colors, etc.) unless they relate specifically to product branding. Please enter product names exactly as you want them to appear in print.

1. What is the name of your company's analyzer product or product line? (For multiple products/lines, please complete NO MORE THAN THREE separate questionnaires.)

UniCel® DxC 880i Synchron® Access® Clinical System

- 2. When was this analyzer (or the most recent model in this line) introduced? 2008
- 3. Approximately how many of these analyzers are now in clinical use? 9
- 4. What is this analyzer's function? The UniCel DxC 880i Synchron Access Clinical System is an integrated workstation which consolidates chemistry and immunoassay testing targeted to high-volume laboratories. The latest addition to the company's UniCel family combines Beckman Coulter's market-leading chemistry system, the UniCel DxC 800, and the industry's highest-throughput immunoassay system, the UniCel DxI 800.
- 5. What kind of specimen/sample is tested? Assay dependent (Urine, Serum, Plasma, Amniotic Fluid, CSF, and Blood Lysate).

. Where is this analyzer used? Check as many as apply
x]in a hospital (or other large) laboratory
in a physician's office (or other small) laboratory
at the point of care
other:
. Is this analyzer intended primarily for:
k]high-volume use?
intermediate-volume or variable-volume use?

[]low-volume use?

8. Under ideal conditions, how long does one test cycle take? Assay dependent

- 9. What are the automation options for this analyzer? The UniCel DxC 880i combines chemistry and immunoassay testing in one convenient workstation.
- 10. How long does it typically take to be trained in the use of this analyzer? (1) week Customer Training Class
- 11. What is the price range for this product or product line? List Price = \$813,000
- 12. In brief, how does this product (not your company) differ most from competing products? (Three sentences maximum.)

From a single point of sample entry, the UniCel DxC 880i offers a menu of more than 150 different chemistry and immunoassay tests—with 120 onboard—and can process up to 1,440 chemistry tests per hour and up to 400 immunoassay tests per hour. The system also features Beckman Coulter's exclusive closed-tube sampling and closed-tube aliquotting capabilities. By eliminating the de-capping and re-capping steps in the laboratory process, these features help labs increase efficiency, enhance operator safety and reduce the potential for errors.